## FOR IMMEDIATE RELEASE

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## Mountain Commerce Bancorp, Inc. Announces Second Quarter 2024 Results And Quarterly Cash Dividend

Knoxville, Tennessee, July 22, 2024 - Mountain Commerce Bancorp, Inc. (the "Company") (OTCQX: MCBI), the holding company for Mountain Commerce Bank (the "Bank"), today announced results and related data as of and for the three and six months ended June 30, 2024.

The Company also announced today that its Board of Directors declared a quarterly cash dividend of \$0.05 per common share, its fifteenth consecutive quarterly dividend. The dividend is payable on September 2, 2024 to shareholders of record as of the close of business on August 5, 2024.

## Management Commentary

William E. "Bill" Edwards, III, President and Chief Executive Officer of the Company, commented as follows:
"The second quarter of 2024 appears to have been a turning point for the Company's net interest margin, which improved from $1.66 \%$ in the first quarter of 2024 to $2.00 \%$ in the second quarter of 2024 , and finished the quarter at $2.08 \%$ for the month of June, 2024. Net interest income represents approximately $90 \%$ of the Company's revenue and is a key driver of the Company's earnings. Our recent results from our deposit pricing initiatives suggest that our cost of deposit trends have reversed course during the first quarter of 2024, and we are anticipating continued improvement in our net interest margin for the remainder of 2024 and into the start of 2025 . We are pleased that our average yield on taxable loans continues to increase, rising 11 bp to $5.77 \%$ from $5.66 \%$ in the first quarter of 2024 and 49 bp from the same quarter a year ago. Equally as important, the Company's cost of funds declined 22 bp from $3.92 \%$ in the first quarter of 2024 to $3.70 \%$ in the current quarter, although still elevated from $3.23 \%$ in the second quarter of 2023. We continue to experience excellent asset quality with non-performing assets to total assets of $0.08 \%$, no properties in real estate owned, and an allowance to non-performing loans coverage ratio of nearly $9 x$. Liquidity remained strong as of June 30, 2024 with available funding sources more than $\$ 50$ million in excess of our level of uninsured and uncollateralized deposits. During this time of lower net interest income, we remain very focused on controlling noninterest expenses which declined to $1.36 \%$ of average assets during the second quarter of 2024 from $1.47 \%$ in the same quarter of 2023 , which we believe is among the lowest in our peer group. Our dividend for the quarter remains unchanged from the prior quarter as we continue to manage our tangible book value and ensure that we have adequate capital for future growth.

Construction of our Johnson City financial center was completed and this new facility opened for business on schedule on July 1, 2024. This location, which has significant I-26 visibility, is a major upgrade from our single existing branch in this market, and we believe the opening of this location will aid in our efforts to significantly grow our Johnson City and TriCities deposit market share."

## Highlights

The following tables highlight the trends that the Company believes are most relevant to understanding the performance of the Company as of and for the three and six months ended June 30, 2024. As further detailed in Appendix A and Appendix C to this press release, adjusted results (which are non-GAAP financial measures), reflect adjustments for realized and unrealized investment gains and losses, gains and losses from the sale of fixed assets, the provision for or recovery of credit losses, and the impact of material one-time fraud losses or recoveries. See Appendix B to this press release for more information on the Company's tax equivalent net interest margin. All financial information in this press release is unaudited.

(1) Represents a non-GAAP financial measure. See Appendix $A$ to this press release for more information.

|  |  | For the Six Months Ended June 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in thousands, except per share data) |  |  |  |  |
|  |  | 2024 |  |  | 2023 |  |
|  |  | GAAP | Adjusted (1) |  | GAAP | Adjusted (1) |
| Net income | \$ | 3,839 | 3,071 | \$ | 4,817 | 5,258 |
| Diluted earnings per share | \$ | 0.61 | 0.49 | \$ | 0.77 | 0.84 |
| Return on average assets (ROAA) |  | 0.86\% | 0.69\% |  | 0.58\% | 0.63\% |
| Return on average equity |  | 12.40\% | 9.92\% |  | 8.02\% | 8.75\% |
| Noninterest expense to average assets |  | 1.33\% | 1.33\% |  | 1.47\% | 1.47\% |
| Net interest margin (tax equivalent) |  | 1.80\% | 1.80\% |  | 2.32\% | 2.32\% |
|  |  |  |  |  |  |  |
| Pre-tax, pre-provision earnings (1) | \$ |  | 3,866 | \$ |  | 5,852 |
| Pre-tax, pre-provision ROAA (1) |  |  | 0.87\% |  |  | 0.71\% |
|  |  |  |  |  |  |  |

(1) Represents a non-GAAP financial measure. See Appendix $A$ to this press release for more information.


## Five Quarter Trends

|  |  | For the Three Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |
|  |  | 2024 |  |  |  | 2023 |  |  |  |  |
|  |  | June 30 |  | March 31 |  | December 31 |  | September 30 |  | June 30 |
|  |  | GAAP |  | GAAP |  | GAAP |  | GAAP |  | GAAP |
| Net income (loss) | \$ | 2,324 | \$ | 1,515 | \$ | (376) | \$ | 2,473 | \$ | 2,459 |
| Diluted earnings (loss) per share | \$ | 0.37 | \$ | 0.24 | \$ | (0.06) | \$ | 0.40 | \$ | 0.39 |
| Return on average assets (ROAA) |  | 0.53\% |  | 0.34\% |  | -0.09\% |  | 0.58\% |  | 0.59\% |
| Return on average equity |  | 7.46\% |  | 4.92\% |  | -1.25\% |  | 8.19\% |  | 8.13\% |
| Noninterest expense to average assets |  | 1.36\% |  | 1.30\% |  | 1.48\% |  | 1.34\% |  | 1.47\% |
| Net interest margin (tax equivalent) |  | 2.00\% |  | 1.66\% |  | 1.98\% |  | 2.08\% |  | 2.09\% |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  | 2024 |  |  |  | $2023$ |  |  |  |  |
|  |  | June 30 |  | March 31 |  | December 31 |  | September 30 |  | June 30 |
|  |  | Adjusted (1) |  | Adjusted (2) |  | Adjusted (2) |  | Adjusted (2) |  | Adjusted (1) |
| Net income | \$ | 1,966 | \$ | 1,104 | \$ | 1,244 | \$ | 2,405 | \$ | 2,202 |
| Diluted earnings per share | \$ | 0.31 | \$ | 0.18 | \$ | 0.20 | \$ | 0.39 | \$ | 0.35 |
| Return on average assets (ROAA) |  | 0.44\% |  | 0.25\% |  | 0.29\% |  | 0.56\% |  | 0.53\% |
| Return on average equity |  | 6.31\% |  | 3.59\% |  | 4.13\% |  | 7.97\% |  | 7.28\% |
| Noninterest expense to average assets |  | 1.36\% |  | 1.30\% |  | 1.48\% |  | 1.34\% |  | 1.47\% |
| Net interest margin (tax equivalent) |  | 2.00\% |  | 1.66\% |  | 1.98\% |  | 2.08\% |  | 2.09\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax, pre-provision earnings | \$ | 2,448 | \$ | 1,418 | \$ | 1,182 | \$ | 2,684 | \$ | 2,315 |
| Pre-tax, pre-provision ROAA |  | 0.55\% |  | 0.32\% |  | 0.27\% |  | 0.63\% |  | 0.55\% |
|  |  |  |  |  |  |  |  |  |  |  |
| (1) Represents a non-GAAP financial measure. See Appendix A to this press release for more information. |  |  |  |  |  |  |  |  |  |  |
| (2) Represents a non-GAAP financial measure. See Appendix C to this press release for more information. |  |  |  |  |  |  |  |  |  |  |

## Net Interest Income

Net interest income decreased $\$ 0.05$ million, or $0.6 \%$, from $\$ 7.83$ million for the three months ended June 30,2023 to $\$ 7.79$ million for the same period in 2024 . The change between the periods was primarily the net result of the following factors:

- Average interest-earning assets grew $\$ 73.4$ million, or $4.6 \%$, from $\$ 1.591$ billion to $\$ 1.664$ billion, driven primarily by increases in loans.
- Average net interest-earning assets declined $\$ 47.5$ million, or $14.5 \%$, from $\$ 329.0$ million to $\$ 281.4$ million, due primarily to a $\$ 28.1$ million decrease in noninterest bearing deposits and a $\$ 22.9$ million increase in noninterest earning assets - primarily resulting from higher levels of fixed assets which are discussed below.
- The average rate paid on interest-bearing liabilities increased 44 bp from $3.93 \%$ to $4.37 \%$, while the average rate earned on interest-earning assets increased 42 bp from $5.21 \%$ to $5.63 \%$, resulting in a decrease in tax-equivalent net interest margin from $2.09 \%$ to $2.00 \%$.

Net interest income decreased $\$ 3.0$ million, or $17.5 \%$, from $\$ 17.2$ million for the six months ended June 30,2023 to $\$ 14.2$ million for the same period in 2024. The change between the periods was primarily the net result of the following factors:

- Average interest-earning assets grew $\$ 121.3$ million, or $7.7 \%$, from $\$ 1.580$ billion to $\$ 1.701$ billion, driven primarily by increases in loans.
- Average net interest-earning assets declined $\$ 29.5$ million, or $8.9 \%$, from $\$ 333.4$ million to $\$ 303.9$ million, due primarily to a $\$ 38.4$ million decrease in noninterest bearing deposits and a $\$ 4.3$ million increase in noninterest earning assets - primarily resulting from higher levels of fixed assets which are discussed below.
- The average rate paid on interest-bearing liabilities increased 97 bp from $3.51 \%$ to $4.48 \%$, while the average rate earned on interest-earning assets increased 39 bp from $5.09 \%$ to $5.48 \%$, resulting in a decrease in tax-equivalent net interest margin from $2.32 \%$ to $1.80 \%$.


## Rate Sensitivity

The Company has the following loans subject to repricing of interest rates as of June 30, 2024:

|  | Prime | SOFR |  | Treasury |
| :---: | :---: | :---: | ---: | :---: |
| $\$$ | 188,558 | 97,860 | 21,370 | Total |

The Federal Reserve has increased the Federal Funds interest rate by 525 bp since December 31, 2021. Since that time, the Company has experienced the following cumulative impacts on its loan yields and deposit costs:

|  | Cumulative Beta |  |
| :--- | ---: | ---: |
|  | Loan Yields | Deposit Costs |
| Mar 31, 2022 | $128.0 \%$ | $0.0 \%$ |
| Jun 30, 2022 | $32.0 \%$ | $5.3 \%$ |
| Sep 30, 2022 | $24.7 \%$ | $14.3 \%$ |
| Dec 31, 2022 | $25.4 \%$ | $30.6 \%$ |
| Mar 31, 2023 | $26.1 \%$ | $43.8 \%$ |
| Jun 30, 2023 | $27.8 \%$ | $55.0 \%$ |
| Sep 30, 2023 | $30.7 \%$ | $57.5 \%$ |
| Dec 31, 2023 | $33.5 \%$ | $62.3 \%$ |
| Mar 31, 2024 | $33.9 \%$ | $67.6 \%$ |
| Jun 30, 2024 | $36.0 \%$ | $65.1 \%$ |

Effective October 1, 2023, the Company entered into a $\$ 150$ million notional amount pay-fixed swap with a term of 3 years whereby the Company pays a fixed rate of $4.69 \%$ and receives the SOFR Compound rate. This swap has been accounted for as a fair value hedge of fixed-rate loans and should improve the Company's exposure to interest rates in a rising rate environment. The Company currently receives approximately $\$ 1.0$ million per year in net proceeds from the swap.

## Provision For Credit Losses

A provision for (recovery of) credit losses of (\$0.5) million and $\$ 0.6$ million was recognized for the three months ended June 30, 2024 and 2023, respectively. A provision for (recovery of) credit losses of (\$1.0) million and $\$ 0.02$ million was recognized for the six months ended June 30, 2024 and 2023, respectively. The Company continues to experience near historically low levels of problem assets and charge-offs which, when combined with favorable economic factors, has resulted in minimal or negative provisions in recent periods.

## Noninterest Income

The following summarizes changes in the Company's noninterest income for the periods indicated:

|  |  | Three Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2024 | 2023 | Change |
|  |  |  |  |  |
| Service charges and fees | \$ | 371 | 393 | (22) |
| Bank owned life insurance |  | 55 | 46 | 9 |
| Realized gain (loss) on sale of investment securities available for sale |  | (8) | 1 | (9) |
| Realized and unrealized loss on equity securities |  | (7) | (214) | 207 |
| Gain (loss) on sale of loans |  | 29 | 10 | 19 |
| Gain on sale of fixed assets |  | - | - | - |
| Wealth management |  | 217 | 170 | 47 |
| Swap fees |  | - | 173 | (173) |
| Limited partnership distributions |  | - | - | - |
| Other |  | 15 | 39 | (24) |
|  |  |  |  |  |
| Total noninterest income | \$ | 672 | 618 | 54 |

Noninterest income increased to $\$ 0.7$ million in the second quarter of 2024 from $\$ 0.6$ million in the same quarter of 2023. The following factors had an impact on noninterest income during these periods:

- Realized and unrealized losses on equity securities improved by $\$ 0.2$ million from the second quarter of 2023 as a result of the sale of the majority of the Company's equity securities during the fourth quarter of 2023.
- The Company recognized a $\$ 0.2$ million decrease in swap fees from the second quarter of 2023 due to a decline in the Company's lending volume. The Bank receives a fee for delivering the swap to a third party with our borrower as counterparty to the swap, but does not maintain a contractual obligation for the swap other than in the event of a default.


Noninterest income increased to $\$ 1.5$ million for the six months ended June 30,2024 from $\$ 0.8$ million in the same period of 2023. The following factors had an impact on noninterest income during these periods:

- Realized and unrealized losses on equity securities improved by $\$ 0.7$ million from the six months ended June 30, 2023 as a result of the sale of the majority of the Company's equity securities during the fourth quarter of 2023.
- The Company recognized a $\$ 0.2$ million decrease in swap fees from the six months ended June 30, 2023 due to a decline in the Company's lending volume. The Bank receives a fee for delivering the swap to a third party, but does not maintain a contractual obligation for the swap other than in the event of a default.


## Noninterest Expense

The following summarizes changes in the Company's noninterest expense for the periods indicated:

|  |  | Three Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2024 | 2023 | Change |
|  |  |  |  |  |
| Compensation and employee benefits | \$ | 3,005 | 3,396 | (391) |
| Occupancy |  | 643 | 558 | 85 |
| Furniture and equipment |  | 269 | 184 | 85 |
| Data processing |  | 608 | 544 | 64 |
| FDIC insurance |  | 364 | 353 | 11 |
| Office |  | 180 | 205 | (25) |
| Advertising |  | 102 | 154 | (52) |
| Professional fees |  | 551 | 324 | 227 |
| Other noninterest expense |  | 295 | 424 | (129) |
|  |  |  |  |  |
| Total noninterest expense | \$ | 6,017 | 6,142 | (125) |

Noninterest expense declined $\$ 0.1$ million, or $2.0 \%$, from $\$ 6.1$ million in the second quarter of 2023 to $\$ 6.0$ million in the same period of 2024. The following factors had an impact on changes in noninterest expense during these periods:

- Compensation and employee benefits expense decreased $\$ 0.4$ million, or $11.5 \%$, due primarily to a decrease in incentive accruals and a decline in FTE employees from 115 to 107, offset, in part, by merit increases and an increase in benefit costs.
- Professional fees increased $\$ 0.2$ million, or $70 \%$, due to a change in the timing of recognizing certain auditing, regulatory and legal costs.

|  |  | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2024 | 2023 | Change |
|  |  |  |  |  |
| Compensation and employee benefits | \$ | 5,997 | 6,659 | (662) |
| Occupancy |  | 1,231 | 1,173 | 58 |
| Furniture and equipment |  | 514 | 376 | 138 |
| Data processing |  | 1,054 | 1,061 | (7) |
| FDIC insurance |  | 747 | 587 | 160 |
| Office |  | 346 | 407 | (61) |
| Advertising |  | 202 | 267 | (65) |
| Professional fees |  | 1,150 | 903 | 247 |
| Other noninterest expense |  | 577 | 744 | (167) |
|  |  |  |  |  |
| Total noninterest expense | \$ | 11,818 | 12,177 | (359) |

Noninterest expense declined $\$ 0.4$ million, or $2.9 \%$, from $\$ 12.2$ million in the first six months of 2023 to $\$ 11.8$ million in the same period of 2024. The following factors had an impact on changes in noninterest expense during these periods:

- Compensation and employee benefits decreased $\$ 0.6$ million, or $9.9 \%$, due primarily to a decrease in incentive accruals and a decline in FTE employees from 115 to 107, offset, in part, by merit increases and an increase in benefit costs.
- Furniture and equipment expense increased $\$ 0.1$ million, or $36.7 \%$, due primarily to increased depreciation expense for the West Knoxville financial center, which opened for business during the fourth quarter of 2023.
- FDIC insurance increased $\$ 0.2$ million, or $27.2 \%$, due to an increase in average assets and the quarterly multiplier used to calculate the assessment.
- Professional fees increased $\$ 0.2$ million, or $27.4 \%$, due to a change in the timing of recognizing certain auditing, regulatory and legal costs.


## Income Taxes

The effective tax rates of the Company were as follows for the periods indicated

| Three Months Ended June 30 |  |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| 2024 | 2023 |  | 2024 | 2023 |
| $21.14 \%$ | $14.50 \%$ |  | $20.58 \%$ | $17.32 \%$ |

The Company's tax rates for the three and six months ended June 30, 2023 were unusually low due to the recognition of tax credits on certain loans for state tax purposes. The Company's tax rates for the three and six months ended June 30, 2024 reflect a more normalized tax rate. The Company's marginal tax rate of $26.14 \%$ is favorably impacted by certain sources of non-taxable income including bank-owned life insurance (BOLI), tax-free loans, and investments in tax-free municipal securities.

## Balance Sheet

Total assets increased $\$ 52.7$ million, or $3.0 \%$, from $\$ 1.738$ billion at December 31, 2023 to $\$ 1.790$ billion at June 30, 2024. The change was primarily driven by the following factors:

- Cash and cash equivalents increased $\$ 45.5$ million, or $66.0 \%$, due to a decrease in new loan volumes and an increased focus on core deposit growth.
- Available for sale investment security balances decreased $\$ 13.2$ million, or $10.1 \%$, primarily due to the sale of approximately $\$ 8.0$ million of securities during the first quarter of 2024 and principal paydowns.

The following summarizes the composition of the Company's available for sale investment securities portfolio (at fair value) as of June 30, 2024 and December 31, 2023:

|  |  | June 30, 2024 |  | December 31, 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Estimated | Net | Estimated | Net |
|  |  | Fair | Unrealized | Fair | Unrealized |
|  |  | Value | Gain (Loss) | Value | Gain (Loss) |
| (in thousands) |  |  |  |  |  |
|  |  |  |  |  |  |
| Agency MBS / CMO | \$ | 12,163 | $(2,085)$ | 12,870 | $(1,853)$ |
| Agency multifamily (non-guaranteed) |  | 7,046 | (835) | 8,944 | (897) |
| Agency floating rate |  | 7,593 | 28 | 16,919 | (41) |
| Business Development Companies |  | 3,395 | (367) | 3,420 | (345) |
| Corporate |  | 23,774 | $(2,678)$ | 23,801 | $(2,673)$ |
| Municipal |  | 26,078 | $(7,107)$ | 26,465 | $(6,790)$ |
| Non-agency MBS / CMO |  | 37,000 | $(9,139)$ | 37,805 | $(9,489)$ |
|  |  |  |  |  |  |
|  | \$ | 117,048 | $(22,182)$ | 130,224 | $(22,088)$ |

Non-agency MBS/CMO have an average credit-enhancement of approximately 31\% as of June 30, 2024. Municipal securities are generally rated AA or higher.

- The Company did not have any securities classified as held-to-maturity as of June 30, 2024 and December 31, 2023.
- Loans receivable increased $\$ 19.3$ million, or $1.3 \%$, from $\$ 1.453$ billion at December 31, 2023 to $\$ 1.472$ billion at June 30, 2024. The Company is actively managing its exposure to commercial real estate
and has a regulatory commercial real estate concentration of $322 \%$ of total risk-based capital as of June 30, 2024. The following summarizes changes in loan balances over the last five quarters:

|  |  | June 30, | March 31, | December 31, | September 30, | June 30, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2024 | 2024 | 2023 | 2023 | 2023 |
| (in thousands) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Residential construction | \$ | 18,859 | 29,716 | 33,881 | 39,824 | 40,309 |
| Other construction |  | 79,309 | 84,967 | 89,388 | 82,288 | 73,183 |
| Farmland |  | 9,539 | 9,684 | 8,614 | 8,699 | 9,381 |
| Home equity |  | 53,670 | 48,059 | 48,118 | 45,839 | 43,992 |
| Residential |  | 459,572 | 449,894 | 452,957 | 446,215 | 434,780 |
| Multi-family |  | 115,530 | 115,065 | 109,859 | 112,786 | 111,988 |
| Owner-occupied commercial |  | 244,344 | 239,010 | 234,289 | 229,879 | 217,778 |
| Non-owner occupied commercial |  | 356,914 | 335,634 | 329,204 | 317,651 | 324,883 |
| Commercial \& industrial |  | 124,712 | 134,397 | 137,076 | 142,685 | 134,188 |
| PPP Program |  | 119 | 137 | 154 | 191 | 884 |
| Consumer |  | 9,562 | 8,779 | 9,331 | 9,572 | 12,732 |
|  |  |  |  |  |  |  |
|  | \$ | 1,472,130 | 1,455,342 | 1,452,871 | 1,435,629 | 1,404,098 |

The following summarizes the industry components of the Company's non-owner occupied commercial real estate loans as of June 30, 2024. Office loans are primarily comprised of low-rise office space.

|  |  | Loan | \% of Total |
| :---: | :---: | :---: | :---: |
|  |  | Balance | Loans |
| Hotels | \$ | 73,514 | 5.0\% |
| Retail |  | 68,534 | 4.7\% |
| Office |  | 33,038 | 2.2\% |
| Marina |  | 31,421 | 2.1\% |
| Campground |  | 30,101 | 2.0\% |
| Medical |  | 28,539 | 1.9\% |
| Mini-storage |  | 23,893 | 1.6\% |
| Warehouse |  | 22,491 | 1.5\% |
| Vacation Rentals |  | 16,947 | 1.2\% |
| Car Wash |  | 13,298 | 0.9\% |
| Entertainment |  | 9,047 | 0.6\% |
| Restaurant |  | 4,926 | 0.3\% |
| Other |  | 1,165 | 0.1\% |
|  | \$ | 356,914 | 24.2\% |

- Premises and equipment increased $\$ 6.3$ million, or 12.0\%, from December 31, 2023 to June 30, 2024 primarily due to costs incurred for the construction of the new 23,000 sf Johnson City combined financial/corporate center which opened for business on July 1, 2024. The following summarizes costs incurred and remaining to be incurred with respect to this project as of June 30, 2024:

|  |  | Maximum |
| :---: | :---: | :---: |
|  | Costs | Remaining <br> Expenditures |
| Incurred |  |  |
|  |  |  |
| (in thousands) |  |  |
|  |  |  |
| $\$$ | 19,746 | 3,344 |

- Total deposits increased $\$ 82.7$ million, or $5.6 \%$, from $\$ 1.472$ billion at December 31, 2023 to $\$ 1.555$ billion at June 30, 2024. An increase in non-interest bearing transaction and NOW and money market accounts during the first six months of 2024 offset a decline in savings accounts and retail time deposits and was further used to reduce wholesale time deposits and increase liquidity.

The following summarizes changes in deposit balances over the last five quarters:


The following summarizes the composition of wholesale time deposits as of June 30, 2024:

|  |  |  |  |  | Original |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type |  | Principal | Rate | Maturity | Term |
| (in thousands) |  |  |  |  |  |
| Brokered CD |  | 46,673 | 5.15\% | May, 2025 | 1 Yr |
| Brokered CD |  | 555 | 4.75\% | Dec, 2025 | 2 Yr |
| Brokered CD |  | 39,721 | 4.80\% | Mar, 2026 | 2 Yr |
| Brokered CD |  | 10,579 | 4.75\% | Mar, 2026 | 2 Yr |
| Brokered CD |  | 48,551 | 4.50\% | Dec, 2026 | 3 Yr |
| Brokered CD |  | 44,201 | 4.75\% | Apr, 2027 | 3 Yr |
| Qwickrate |  | 57,049 | 5.32\% | Through Dec 15, 2026 | 2.5 Yrs or Less |
|  |  |  |  |  |  |
|  | \$ | 247,329 | 4.92\% |  |  |

- FHLB borrowings decreased $\$ 30.0$ million from December 31, 2023 to June 30, 2024, and increased $\$ 20.0$ million from March 31, 2024 to June 30, 2024, and consisted of the following at June 30, 2024:

|  | Amounts | Original | Current | Maturity |
| :---: | :---: | :---: | :---: | :---: |
|  | (000's) | Term | Rate | Date |
| \$ | 20,000 | 2 weeks | 5.44\% | 07/03/24 |
|  | 10,000 | 1 month | 5.44\% | 07/23/24 |
|  | 15,000 | 3 months | 5.50\% | 08/26/24 |
|  | 25,000 | 6 months | 5.46\% | 09/11/24 |
| \$ | 70,000 |  | 5.46\% |  |

- Total equity increased $\$ 3.6$ million, or $2.9 \%$, from $\$ 122.8$ million at December 31, 2023 to $\$ 126.4$ million at June 30, 2024. The following summarizes the components of the change in total shareholders' equity and tangible book value per share for the six months ended June 30, 2024:

|  |  | Total | Tangible |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholders' | Book Value |  |
|  |  | Equity | Per Share |  |
| (In thousands) |  |  |  |  |
|  |  |  |  |  |
| December 31, 2023 | \$ | 122,787 | 19.33 |  |
|  |  |  |  |  |
| Net income |  | 3,839 | 0.61 |  |
| Dividends paid |  | (829) | (0.13) |  |
| Stock compensation |  | 720 | 0.11 |  |
| Share repurchases |  | (30) | (0.00) |  |
| Change in fair value of investments available for sale |  | (94) | (0.01) |  |
|  |  |  |  |  |
| June 30, 2024 | \$ | 126,393 | 19.83 | * |
| * Sum of the individual components may not equal the total |  |  |  |  |

The Company's tangible equity to tangible assets ratio remained steady at 7.06\% at June 30, 2024 from $7.07 \%$ at December 31, 2023, but was up from $6.88 \%$ at March 31,2024 , as the Company continues to manage its growth and dividend levels in light of current income levels. The Company and Bank both remain well capitalized at June 30, 2024, with the Bank maintaining a regulatory leverage ratio of $9.31 \%$ at June $30,2024$.

## Share Repurchases

The Company has an active authorization to repurchase up to \$5 million of shares through March 31, 2025. No shares were repurchased during the six months ended June 30, 2024.

## Asset Quality

Non-performing loans to total loans decreased to $0.09 \%$ at June 30, 2024 from $0.11 \%$ at December 31, 2023. Non-performing assets to total assets decreased to $0.08 \%$ at June 30,2024 from $0.09 \%$ at December 31, 2023. Other real estate owned balances remained at $\$ 0$ at both June 30, 2024 and December 31, 2023. Net recoveries of $\$ 0.2$ million were recognized during the six months ended June 30, 2024, compared to net charge-offs of $\$ 0.5$ million during the year ended December 31, 2023. The allowance for credit losses to total loans declined to $0.83 \%$ at June 30, 2024 from $0.90 \%$ at December 31, 2023 due primarily to the payoff in full of a $\$ 0.7$ million loan which was fully-reserved as of December 31, 2023 and an improvement in modeled economic projections. Coverage of non-performing loans by the allowance for credit losses was nearly 9 to 1 at June 30, 2024 compared to 8 to 1 at December 31, 2023, but declined from 15 to 1 as of March 31, 2024 due to an increase in nonperforming loans from $\$ 0.8$ million to $\$ 1.4$ million.

## Non-GAAP Financial Measures

Statements included in this press release include non-GAAP financial measures and should be read along with the accompanying tables in Appendix $A$ and Appendix $C$, which provide a reconciliation of these nonGAAP financial measures to the most directly comparable GAAP financial measures. This press release and the accompanying tables discuss financial measures such as adjusted net income, adjusted diluted
earnings per share, adjusted return on average assets, adjusted return on average equity, and adjusted noninterest expense to average assets ratio, which are all non-GAAP financial measures. We also present in this press release and the accompanying tables pre-tax, pre-provision earnings, pre-tax, pre-provision return on average assets, and book and tangible book value per share excluding AOCI, which are also nonGAAP financial measures. We believe that such non-GAAP financial measures are useful because they enhance the ability of investors and management to evaluate and compare the Company's operating results from period to period in a meaningful manner. Non-GAAP financial measures should not be considered as an alternative to any measure of performance calculated pursuant to GAAP, nor are they necessarily comparable to non-GAAP financial measures that may be presented by other companies. Investors should consider the Company's performance and financial condition as reported under GAAP and all other relevant information when assessing the performance or financial condition of the Company. Non-GAAP financial measures have limitations as analytical tools, and investors should not consider them in isolation or as a substitute for analysis of the Company's results or financial condition as reported under GAAP.

## Forward-Looking Statements

This press release contains forward-looking statements. The words "expect," "intend," "should," "may," "could," "believe," "suspect," "anticipate," "seek," "plan," "estimate" and similar expressions are intended to identify such forward-looking statements, but other statements not based on historical fact may also be considered forward-looking. Such forward-looking statements involve known and unknown risks and uncertainties that include, without limitation, (i) deterioration in the financial condition of our borrowers, including as a result of continued elevated interest rates, persistent inflationary pressures and challenging economic conditions, resulting in significant increases in credit losses and provisions for those losses; (ii) fluctuations or differences in interest rates on loans or deposits from those that we are modeling or anticipating, including as a result of our inability to better match deposit rates with the changes in the short-term rate environment, or that affect the yield curve; (iii) deterioration in the real estate market conditions in our market areas; (iv) our ability to grow and retain low cost core deposits and retain large, uninsured deposits including during times when we are seeking to limit the rates we pay on deposits or uncertainty exists in the financial services sector; v) the impact of increased competition with other financial institutions, including pricing pressures, and the resulting impact on our results, including as a result of compression to our net interest margin; (vi) the deterioration of the economy in our market areas, including the negative impact of inflationary pressures and other challenging economic conditions on our customers and their businesses; (vii) the ability to grow and retain lower-cost core deposits, including during times when uncertainty exists in the financial services sector; (viii) our ability to meet our liquidity needs without having to liquidate investment securities that we own while those securities are in an unrealized loss position as a result of the elevated rate environment, or increase the rates we pay on deposits or increase our levels of non-core deposits to levels that cause our net interest margin to further decline; (ix) significant downturns in the business of one or more large customers; (x) effectiveness of our asset management activities in improving, resolving or liquidating lower quality assets; (xi) our inability to maintain the historical, long-term growth rate of our loan portfolio; (xii) risks of expansion into new geographic or product markets; (xiii) the possibility of increased compliance and operational costs as a result of increased regulatory oversight; (xiv) our inability to comply with regulatory capital requirements, including those resulting from changes to capital calculation methodologies and required capital maintenance levels; (xv) the ineffectiveness of our hedging strategies, or the unexpected
counterparty failure or failure of the underlying hedges; (xvi) changes in state or Federal regulations, policies, or legislation applicable to banks and other financial service providers, including regulatory or legislative developments arising out of current unsettled conditions in the economy; (xvii) changes in capital levels and loan underwriting, credit review or loss reserve policies associated with economic conditions, examination conclusions, or regulatory developments; (xviii) inadequate allowance for credit losses; (xix) results of regulatory examinations; (xx) the vulnerability of our network and online banking portals, and the systems of parties with whom we contract or do business with, to unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches; (xxi) loss of key personnel; and (xxii) adverse results (including costs, fines, reputational harm and/or other negative effects) from current or future litigation, examinations or other legal and/or regulatory actions. These risks and uncertainties may cause our actual results or performance to be materially different from any future results or performance expressed or implied by such forward-looking statements. Our future operating results depend on a number of factors which were derived utilizing numerous assumptions that could cause actual results to differ materially from those projected in forward-looking statements.

## About Mountain Commerce Bancorp, Inc. and Mountain Commerce Bank

Mountain Commerce Bancorp, Inc. is the holding company for Mountain Commerce Bank. The Company's shares of common stock trade on the OTCQX under the symbol "MCBI".

Mountain Commerce Bank is a state-chartered financial institution headquartered in Knoxville, TN. The Bank traces its history back over a century and serves Middle and East Tennessee through 7 branches located in Brentwood, Erwin, Johnson City (2), Bearden / Knoxville, West Knoxville and Unicoi. The Bank focuses on responsive relationship banking of small and medium-sized businesses, professionals, affluent individuals, and those who value the personal service and attention that only a community bank can offer. For further information, please visit us at www.mcb.com.

| Mountain Commerce Bancorp, Inc. and Subsidiaries |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed Consolidated Statements of Income |  |  |  |  |  |  |  |
| (Amounts in thousands, except share data) |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | Three Months Ended |  |  | Six Months Ended |  |  |
|  |  | June 30, | March 31, | June 30, |  | June 30, | June 30, |
|  |  | 2024 | 2024 | 2023 |  | 2024 | 2023 |
| Interest income |  |  |  |  |  |  |  |
| Loans | \$ | 20,542 | 19,846 | 17,560 | \$ | 40,388 | 33,921 |
| Investment securities - taxable |  | 1,112 | 1,323 | 1,302 |  | 2,435 | 2,613 |
| Investment securities - tax exempt |  | 29 | 29 | 38 |  | 58 | 77 |
| Dividends and other |  | 1,133 | 1,326 | 1,302 |  | 2,459 | 2,339 |
|  |  | 22,816 | 22,524 | 20,202 |  | 45,340 | 38,950 |
| Interest expense |  |  |  |  |  |  |  |
| Savings |  | 1,859 | 2,078 | 1,587 |  | 3,937 | 3,142 |
| Interest bearing transaction accounts |  | 4,175 | 3,648 | 2,706 |  | 7,823 | 5,025 |
| Time certificates of deposit of \$250,000 or more |  | 4,302 | 4,860 | 3,811 |  | 9,162 | 6,474 |
| Other time deposits |  | 3,569 | 3,653 | 1,988 |  | 7,222 | 3,002 |
| Total deposits |  | 13,905 | 14,239 | 10,092 |  | 28,144 | 17,643 |
| Senior debt |  | 405 | 405 | 389 |  | 810 | 637 |
| Subordinated debt |  | 164 | 164 | 164 |  | 328 | 329 |
| FHLB \& FRB advances |  | 549 | 1,279 | 1,718 |  | 1,828 | 3,093 |
|  |  | 15,023 | 16,087 | 12,363 |  | 31,110 | 21,702 |
| Net interest income |  | 7,793 | 6,437 | 7,839 |  | 14,230 | 17,248 |
|  |  |  |  |  |  |  |  |
| Provision for (recovery of) credit losses |  | (499) | (469) | (561) |  | (968) | 26 |
|  |  |  |  |  |  |  |  |
| Net interest income after provision for (recovery of) credit losses |  | 8,292 | 6,906 | 8,400 |  | 15,198 | 17,222 |
| Noninterest income |  |  |  |  |  |  |  |
| Service charges and fees |  | 371 | 382 | 393 |  | 753 | 768 |
| Bank owned life insurance |  | 55 | 55 | 46 |  | 110 | 92 |
| Realized gain (loss) on sale of investment securities available for sale |  | (8) | 77 | 1 |  | 69 | (9) |
| Realized and unrealized loss on equity securities |  | (7) | (20) | (214) |  | (27) | (731) |
| Gain (loss) on sale of loans |  | 29 | (3) | 10 |  | 26 | 13 |
| Gain on sale of fixed assets |  | - | 30 | - |  | 30 | 69 |
| Wealth management |  | 217 | 201 | 170 |  | 418 | 321 |
| Swap fees |  | - | 51 | 173 |  | 51 | 220 |
| Other |  | 15 | 9 | 39 |  | 24 | 37 |
|  |  | 672 | 782 | 618 |  | 1,454 | 780 |
| Noninterest expense |  |  |  |  |  |  |  |
| Compensation and employee benefits |  | 3,005 | 2,992 | 3,396 |  | 5,997 | 6,659 |
| Occupancy |  | 643 | 588 | 558 |  | 1,231 | 1,173 |
| Furniture and equipment |  | 269 | 245 | 184 |  | 514 | 376 |
| Data processing |  | 608 | 446 | 544 |  | 1,054 | 1,061 |
| FDIC insurance |  | 364 | 383 | 353 |  | 747 | 587 |
| Office |  | 180 | 166 | 205 |  | 346 | 407 |
| Advertising |  | 102 | 100 | 154 |  | 202 | 267 |
| Professional fees |  | 551 | 599 | 324 |  | 1,150 | 903 |
| Other noninterest expense |  | 295 | 282 | 424 |  | 577 | 744 |
|  |  | 6,017 | 5,801 | 6,142 |  | 11,818 | 12,177 |
|  |  |  |  |  |  |  |  |
| Income before income taxes |  | 2,947 | 1,887 | 2,876 |  | 4,834 | 5,826 |
|  |  |  |  |  |  |  |  |
| Income taxes |  | 623 | 372 | 417 |  | 995 | 1,009 |
|  |  |  |  |  |  |  |  |
| Net income | \$ | 2,324 | 1,515 | 2,459 | \$ | 3,839 | 4,817 |
|  |  |  |  |  |  |  |  |
| Earnings per common share: |  |  |  |  |  |  |  |
| Basic | \$ | 0.37 | 0.24 | 0.39 | \$ | 0.61 | 0.77 |
| Diluted | \$ | 0.37 | 0.24 | 0.39 | \$ | 0.61 | 0.77 |
| 17 |  |  |  |  |  |  |  |
| Weighted average common shares outstanding: |  |  |  |  |  |  |  |
| Basic |  | 6,264,564 | 6,251,792 | 6,232,306 |  | 6,258,178 | 6,226,577 |
| Diluted |  | 6,270,308 | 6,264,626 | 6,239,575 |  | 6,267,261 | 6,239,761 |


| Mountain Commerce Bancorp, Inc. and Subsidiaries |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed Consolidated Balance Sheets |  |  |  |  |  |  |
| (Amounts in thousands) |  |  |  |  |  |  |
|  |  | June 30, |  | March 31, |  | December 31, |
|  |  | 2024 |  | 2024 |  | 2023 |
| Assets |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 19,122 | \$ | 12,176 | \$ | 21,193 |
| Interest-earning deposits in other banks |  | 95,238 |  | 127,961 |  | 47,688 |
| Cash and cash equivalents |  | 114,360 |  | 140,137 |  | 68,881 |
| Investments available for sale |  |  |  |  |  |  |
|  |  | 117,048 |  | 120,295 |  | 130,224 |
| Equity securities |  | 1,884 |  | 1,875 |  | 1,882 |
| Premises and equipment held for sale |  | 3,762 |  | 3,762 |  | 3,762 |
|  |  |  |  |  |  |  |
| Loans receivable |  | 1,472,130 |  | 1,455,342 |  | 1,452,871 |
| Allowance for credit losses |  | $(12,289)$ |  | $(12,553)$ |  | $(13,034)$ |
| Net loans receivable |  | 1,459,841 |  | 1,442,789 |  | 1,439,837 |
| Premises and equipment, net |  | 58,676 |  | 56,182 |  | 52,397 |
| Accrued interest receivable |  | 5,707 |  | 5,657 |  | 5,479 |
| Bank owned life insurance |  | 10,078 |  | 10,023 |  | 9,968 |
| Restricted stock |  | 4,563 |  | 6,224 |  | 8,145 |
| Deferred tax assets, net |  | 8,562 |  | 8,832 |  | 9,101 |
| Other assets |  | 5,940 |  | 7,337 |  | 8,094 |
| - |  |  |  |  |  |  |
| Total assets | \$ | 1,790,421 | \$ | 1,803,113 | \$ | 1,737,770 |
|  |  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |
| Noninterest-bearing |  |  |  |  |  |  |
|  | \$ | 285,446 | \$ | 247,262 | \$ | 243,750 |
| Interest-bearing |  | 1,021,998 |  | 1,068,417 |  | 912,422 |
| Wholesale |  | 247,329 |  | 272,932 |  | 315,862 |
| Total deposits |  | 1,554,773 |  | 1,588,611 |  | 1,472,034 |
| FHLB borrowings |  |  |  |  |  |  |
|  |  | 70,000 |  | 50,000 |  | 100,000 |
| Senior debt, net |  | 18,000 |  | 20,000 |  | 20,000 |
| Subordinated debt, net |  | 9,946 |  | 9,932 |  | 9,917 |
| Accrued interest payable |  | 3,142 |  | 1,968 |  | 2,258 |
| Post-employment liabilities |  | 3,350 |  | 3,383 |  | 3,414 |
| Other liabilities |  | 4,817 |  | 5,134 |  | 7,360 |
| L |  |  |  |  |  |  |
| Total liabilities |  | 1,664,028 |  | 1,679,028 |  | 1,614,983 |
| tal |  |  |  |  |  |  |
| Total shareholders' equity |  | 126,393 |  | 124,085 |  | 122,787 |
| $\square$ |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 1,790,421 | \$ | 1,803,113 | \$ | 1,737,770 |


| Appendix A - Reconciliation of Non-GAAP Financial Measures |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Three Months Ended |  | Six Months Ended |  |  |
|  |  | June 30 |  | June 30 |  |  |
|  |  | (Dollars in thousands, except per share data) |  | (Dollars in thousands, except per share data) |  |  |
|  |  | 2024 | 2023 |  | 2024 | 2023 |
| Adjusted Net Income |  |  |  |  |  |  |
| Net income (GAAP) | \$ | 2,324 | 2,459 | \$ | 3,839 | 4,817 |
| Realized (gain) loss on sale of investment securities |  | 8 | (1) |  | (69) | 9 |
| Unrealized loss on equity securities |  | 7 | 214 |  | 27 | 731 |
| Gain on sale of fixed assets |  | - | - |  | (30) | (69) |
| Provision for (recovery of) credit losses |  | (499) | (561) |  | (968) | 26 |
| Fraud loss (recovery) |  | - | - |  | - | (100) |
| Tax effect of adjustments |  | 126 | 91 |  | 272 | (156) |
| Adjusted net income (Non-GAAP) | \$ | 1,966 | 2,202 | \$ | 3,071 | 5,258 |
| Adjusted Diluted Earnings Per Share |  |  |  |  |  |  |
| Diluted earnings per share (GAAP) | \$ | 0.37 | 0.39 | \$ | 0.61 | 0.77 |
| Realized (gain) loss on sale of investment securities |  | 0.00 | (0.00) |  | (0.01) | 0.00 |
| Unrealized loss on equity securities |  | 0.00 | 0.03 |  | 0.00 | 0.12 |
| Gain on sale of fixed assets |  | - | - |  | (0.00) | (0.01) |
| Provision for (recovery of) credit losses |  | (0.08) | (0.09) |  | (0.15) | 0.00 |
| Fraud loss (recovery) |  | - | - |  | - | (0.02) |
| Tax effect of adjustments |  | 0.02 | 0.01 |  | 0.04 | (0.03) |
| Adjusted diluted earnings per share (Non-GAAP) | \$ | 0.31 | 0.35 | \$ | 0.49 | 0.84 |
| Adjusted Return on Average Assets |  |  |  |  |  |  |
| Return on average assets (GAAP) |  | 0.53\% | 0.59\% |  | 0.86\% | 0.58\% |
| Realized (gain) loss on sale of investment securities |  | 0.00\% | 0.00\% |  | -0.02\% | 0.00\% |
| Unrealized loss on equity securities |  | 0.00\% | 0.05\% |  | 0.01\% | 0.09\% |
| Gain on sale of fixed assets |  | 0.00\% | 0.00\% |  | -0.01\% | -0.01\% |
| Provision for (recovery of) credit losses |  | -0.11\% | -0.13\% |  | -0.22\% | 0.00\% |
| Fraud loss (recovery) |  | 0.00\% | 0.00\% |  | 0.00\% | -0.01\% |
| Tax effect of adjustments |  | 0.03\% | 0.02\% |  | 0.06\% | -0.02\% |
| Adjusted return on average assets (Non-GAAP) |  | 0.44\% | 0.53\% |  | 0.69\% | 0.63\% |
|  |  |  |  |  |  |  |
| Adjusted Return on Average Equity |  |  |  |  |  |  |
| Return on average equity (GAAP) |  | 7.46\% | 8.13\% |  | 12.40\% | 8.02\% |
| Realized (gain) loss on sale of investment securities |  | 0.03\% | 0.00\% |  | -0.22\% | 0.01\% |
| Unrealized loss on equity securities |  | 0.02\% | 0.71\% |  | 0.09\% | 1.22\% |
| Gain on sale of fixed assets |  | 0.00\% | 0.00\% |  | -0.10\% | -0.11\% |
| Provision for (recovery of) credit losses |  | -1.60\% | -1.86\% |  | -3.13\% | 0.04\% |
| Fraud loss (recovery) |  | 0.00\% | 0.00\% |  | 0.00\% | -0.17\% |
| Tax effect of adjustments |  | 0.41\% | 0.30\% |  | 0.88\% | -0.26\% |
| Adjusted return on average equity (Non-GAAP) | 19 | 6.31\% | 7.28\% |  | 9.92\% | 8.75\% |


| Appendix A - Reconciliation of Non-GAAP Financial Measures, Continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Three Months Ended |  | Six Months Ended |  |  |
|  |  | June 30 |  | June 30 |  |  |
|  |  | (Dollars in thousands, except per share data) |  | (Dollars in thousands, except per share data) |  |  |
|  |  | 2024 | 2023 |  | 2024 | 2023 |
| Adjusted Noninterest Expense to Average Assets |  |  |  |  |  |  |
| Noninterest expense to average assets (GAAP) |  | 1.36\% | 1.47\% |  | 1.33\% | 1.47\% |
| Fraud loss (recovery) |  | 0.00\% | 0.00\% |  | 0.00\% | 0.01\% |
| Adjusted noninterest expense to average assets (Non-GAAP) |  | 1.36\% | 1.47\% |  | 1.33\% | 1.47\% |
| Pre-tax, Pre-Provision Earnings |  |  |  |  |  |  |
| Net income (GAAP) | \$ | 2,324 | 2,459 | \$ | 3,839 | 4,817 |
| Income taxes |  | 623 | 417 |  | 995 | 1,009 |
| Provision for (recovery of) credit losses |  | (499) | (561) |  | (968) | 26 |
| Pre-tax, pre-provision earnings (non-GAAP) | \$ | 2,448 | 2,315 | \$ | 3,866 | 5,852 |
| Pre-tax, Pre-Provision Return on Average Assets (ROAA) |  |  |  |  |  |  |
| Return on average assets (GAAP) |  | 0.53\% | 0.59\% | \$ | 0.86\% | 0.58\% |
| Income taxes |  | 0.14\% | 0.10\% |  | 0.11\% | 0.12\% |
| Provision for (recovery of) credit losses |  | -0.11\% | -0.13\% |  | -0.11\% | 0.00\% |
| Pre-tax, pre-provision return on average assets (non-GAAP) |  | 0.55\% | 0.55\% | \$ | 0.87\% | 0.71\% |
| Book and Tangible Book Value Per Share, excluding AOCI |  |  |  |  |  |  |
| Book and tangible book value per share (GAAP) | \$ | 19.83 | 19.00 |  |  |  |
| Impact of AOCI per share |  | 2.57 | 2.78 |  |  |  |
| Book and tangible book value per share, excluding AOCI (non-GAAP) | \$ | 22.39 | 21.78 |  |  |  |




| Appendix C - Reconciliation of Prior Period Non-GAAP Financial Measures |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  | Three Months Ended |  |  |
|  |  | (Dollars in thousands, except per share data) |  |  |
|  |  |  |  |  |
|  |  | March 31, 2024 | December 31, 2023 | September 30, 2023 |
| Adjusted Net Income |  |  |  |  |
| Net income (loss) (GAAP) | \$ | 1,515 | (376) | 2,473 |
| Realized (gain) loss on sale of investment securities |  | (77) | 666 | - |
| Unrealized loss on equity securities |  | 20 | 90 | 50 |
| (Gain) loss on sale of fixed assets |  | (30) | 55 | 269 |
| Provision for (recovery of) credit losses |  | (469) | 1,382 | (411) |
| Tax effect of adjustments |  | 145 | (573) | 24 |
| Adjusted net income (Non-GAAP) | \$ | 1,104 | 1,244 | 2,405 |
|  |  |  |  |  |
| Adjusted Diluted Earnings Per Share |  |  |  |  |
| Diluted earnings (loss) per share (GAAP) | \$ | 0.24 | (0.06) | 0.40 |
| Realized (gain) loss on sale of investment securities |  | (0.01) | 0.11 | - |
| Unrealized loss on equity securities |  | - | 0.01 | 0.01 |
| (Gain) loss on sale of fixed assets |  | - | 0.01 | 0.04 |
| Provision for (recovery of) credit losses |  | (0.07) | 0.22 | (0.07) |
| Tax effect of adjustments |  | 0.02 | (0.09) | 0.00 |
| Adjusted diluted earnings per share (Non-GAAP) | \$ | 0.18 | 0.20 | 0.39 |
|  |  |  |  |  |
| Adjusted Return on Average Assets |  |  |  |  |
| Return on average assets (GAAP) |  | 0.34\% | -0.09\% | 0.58\% |
| Realized (gain) loss on sale of investment securities |  | -0.02\% | 0.15\% | 0.00\% |
| Unrealized loss on equity securities |  | 0.00\% | 0.02\% | 0.01\% |
| (Gain) loss on sale of fixed assets |  | -0.01\% | 0.01\% | 0.06\% |
| Provision for (recovery of) credit losses |  | -0.11\% | 0.32\% | -0.10\% |
| Tax effect of adjustments |  | 0.03\% | -0.13\% | 0.01\% |
| Adjusted return on average assets (Non-GAAP) |  | 0.25\% | 0.29\% | 0.56\% |
|  |  |  |  |  |
| Adjusted Return on Average Equity |  |  |  |  |
| Return on average equity (GAAP) |  | 4.92\% | -1.25\% | 8.19\% |
| Realized (gain) loss on sale of investment securities |  | -0.25\% | 2.21\% | 0.00\% |
| Unrealized loss on equity securities |  | 0.06\% | 0.30\% | 0.17\% |
| (Gain) loss on sale of fixed assets |  | -0.10\% | 0.18\% | 0.89\% |
| Provision for (recovery of) credit losses |  | -1.52\% | 4.59\% | -1.36\% |
| Tax effect of adjustments |  | 0.47\% | -1.90\% | 0.08\% |
| Adjusted return on average equity (Non-GAAP) |  | 3.58\% | 4.13\% | 7.97\% |


| Appendix C-Reconciliation of Prior Period Non-GAAP Financial Measures, Continued |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  | Three Months Ended |  |  |
|  |  | (Dollars in thousands, except per share data) |  |  |
|  |  |  |  |  |
|  |  | March 31, 2024 | December 31, 2023 | September 30,2023 |
| Adjusted Noninterest Expense to Average Assets |  |  |  |  |
| Noninterest expense to average assets (GAAP) |  | 1.30\% | 1.48\% | 1.34\% |
| Adjusted noninterest expense to average assets (Non-GAAP) |  | 1.30\% | 1.48\% | 1.34\% |
|  |  |  |  |  |
| Pre-tax Pre-Provision Earnings |  |  |  |  |
| Net income (loss) (GAAP) | \$ | 1,515 | (376) | 2,473 |
| Income taxes |  | 372 | 176 | 622 |
| Provision for (recovery of) credit losses |  | (469) | 1,382 | (411) |
| Pre-tax Pre-provision earnings (non-GAAP) | \$ | 1,418 | 1,182 | 2,684 |
|  |  |  |  |  |
| Pre-tax Pre-Provision Return on Average Assets (ROAA) |  |  |  |  |
| Return on average assets (GAAP) | \$ | 0.34\% | -0.09\% | 0.58\% |
| Income taxes |  | 0.08\% | 0.04\% | 0.15\% |
| Provision for (recovery of) credit losses |  | -0.11\% | 0.32\% | -0.10\% |
| Pre-tax Pre-provision return on average assets (non-GAAP) | \$ | 0.31\% | 0.27\% | 0.63\% |
|  |  |  |  |  |
| Book and Tangible Book Value Per Share, excluding AOCI |  |  |  |  |
| Book and tangible book value per share (GAAP) | \$ | 19.46 | 19.33 | 18.78 |
| Impact of AOCI per share |  | 2.55 | 2.56 | 3.28 |
| Book and tangible book value per share, excluding AOCI (non-GAAP) | \$ | 22.01 | 21.89 | 22.06 |

